SMALL BUSINESS EXCHANGE NORTHEAST

EXTRA

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Volume 42, Edition 30E • July 30, 2026 — 1984 42 Years 2026 — Published by SBE, Inc. • DBE/MBE/SBE

Black Business Month Action and Resources

By Danielle Fallon-O'Leary

Editor's note: August is National Black Business Month, founded in 2004 by Black entrepreneurs Frederick E. Jordan, an engineer, and John William Templeton, a publisher and historian, to highlight and support Black-owned businesses.

Black entrepreneurs play a valuable role in our nation's economy. According to the United States Census Bureau's recent estimates, the United States has more than 161,000 Black-owned businesses, bringing in over $183 billion annually. Yet, Black Americans remain underrepresented among United States entrepreneurs and are often less likely to receive funding from lenders than their white counterparts.

In an effort to help close this opportunity gap, here is an extensive list of resources geared toward supporting Black entrepreneurs.

The Black Business Alliance

The Connecticut-based Black Business Alliance (BBA) works with Black business owners both in the state and nationwide to promote and grow small and medium-sized Black- and minority-owned businesses. Since 2014, the BBA has worked with over 600 business owners and professionals to provide economic development, business workshops, networking opportunities, and access to capital.

Additionally, minority small business owners in Connecticut can apply for the Minority Business Revolving Loan Fund (MBRLF), facilitated by BBA in partnership with the state and the Department of Economic and Community Development (DECD). The MBRLF program offers loans up to $100,000 to eligible applicants. Those interested in applying must first complete an intake form and meet with a representative from BBA.

Black Business Association

The Los Angeles-based Black Business Association advocates for policies to increase access to contract and procurement opportunities in both the public and private sectors. Members can access networking events, training and resources, and funding opportunities designed for Black business owners and professionals.

Business Directories and Marketplaces

Several websites and organizations have started Black-owned business directories, including well-sourced sites such as Official Black Wall Street, Support Black Owned, and Naspora. These

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984

Click to read more

Sub-Bid Requests

SMALL BUSINESS EXCHANGE NORTHEAST

SBE OUTREACH SERVICES

With over 1.6 million businesses in our active database—the country's largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than four decades, we have served small businesses, prime contractors, and agencies—with proven results.

Advertisements
Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com

Fax, Email, and Postal Solicitations
Targeted mailings sent to businesses chosen according to your criteria

Live Call Center Follow-Up
Telephone follow-up calls using a script of five questions that you define

Computer Generated Reports
Complete documentation that will fit right into your proposal, along with a list of interested firms to contact

Special Services
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534

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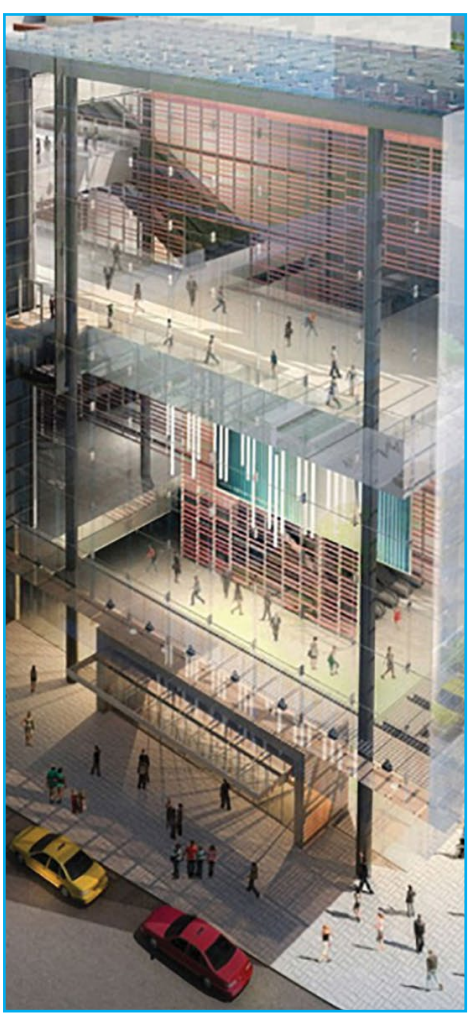

SMALL BUSINESS EXCHANGE NORTHEAST

PUBLIC LEGAL NOTICES

With a database of over 1.6 million businesses, SBE assists agencies with public legal notices

Advertisements
Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com

Special Follow-Up Services

Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534

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weekly or whenever wherever to whomever you need to reach among agencies contractors diversity firms

SKANSKA

SKANSKA USA CIVIL

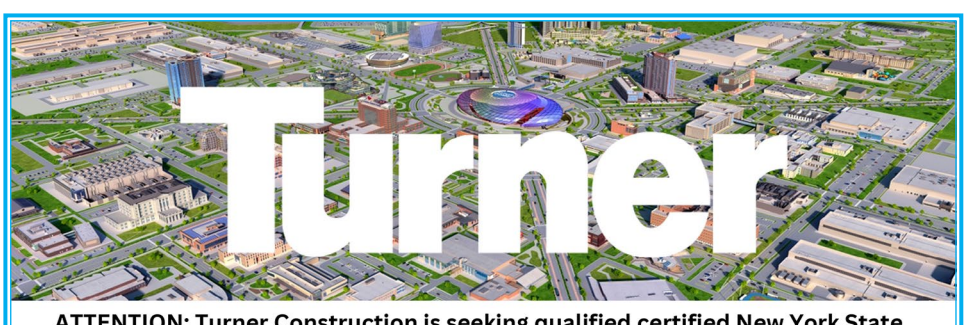
IS SOLICITING COST PROPOSALS FROM NEW YORK MWBE AND SDVOB SUBCONTRACTORS AND VENDORS

Design-Build Services for Metro-North Railroad Hudson Line Bundle Project
MTA Construction and Development Contract No. C1000220416
Bid Date: August 20, 2026

Description of project:
Design-Builder to complete track raising along all (4) tracks at (4) new permanent bridges. Construction to include new substructure, superstructure, retaining walls, waterproofing, ballast, track, and third rail at these bridges. Utility protection and relocation will be necessary to keep necessary infrastructure in service. Some site remediation will be necessary at distinct track locations, including tree clearing, rock scaling, rock bolts, cable mesh, rockfall drapes, and shotcrete. Substation modifications will be required to tie in new service.

Many bidding opportunities are available: portable toilets, cleaning, survey, trailers, containers and dumpsters, clearing and grubbing reinforcing, concrete, structural steel fabrication, demolition, haul and dispose of soils and ballast, micropiles, soil erosion and sediment control, cofferdams, electrical subcontractor, vibration monitoring, waterproofing, rock scaling.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/Vet/Disabled



ATTENTION: Turner Construction is seeking qualified certified New York State (NYS) Minority- and Women-Owned Business Enterprise (MWBE), Service-Disabled Veteran Owned Business (SDVOB) to provide the following scopes of work on a Commercial Confidential Project in Melville, NY, Long Island.

BID PACKAGES
- BP# 016 - Misc. Metals
- BP# 018 - Millwork
- BP# 022 - Telecom/Security
- BP# 025 - Overhead Coiling Doors
- BP# 026 - Resilient Flooring
- BP# 027 - Epoxy Resinous Flooring
- BP# 028 - Interior Stone & Tile
- BP# 029 - Ornamental Metal & Glass
- BP# 030 - Toilet Partitions/Specialties

BID PACKAGES
- BP# 031 - Painting
- BP# 033 - Signage
- BP# 035 - Loading Dock/Equipment
- BP# 036 - Landscaping
- BP# 037 - Folding/Operable Partitions
- BP# 038 - Food Service
- BP# 039 - Window Treatment
- BP# 047 - Bathroom Trailers

If you provide these services and are interested in participating, please complete the vendor interest form using this QR Code.

PROJECT OVERVIEW
A new out-of-the-ground two story, approximately 80,000 square foot (SF), Operational Facility, along with an adjacent, approximately 10,000 square foot (SF), equipment yard, on a 7-acre clear greenfield site in Melville, New York. This is a purpose-built, storm-hardened, redundant, state-of-the-art operational facility.

The building will include a 2-story high Technology arena, second story observation space, offices, meetings and training rooms, break rooms with pantries, a wellness room, restrooms with showers and lockers, and an open work area for workstations or touchdowns. The facility will also contain various meeting spaces that are flexible, and capable of being subdivided into three or more rooms that may be utilized as bunk areas to house storm riders. All necessary and required mechanical, electrical, emergency back-up equipment, and systems with also be constructed.

The project construction duration is from Q1 2026 through Q4 2027.

Learn More

NMSDC
National Minority Supplier Development Council

Small Business Exchange Northeast DEI

- Advertise
- ITB to Targeted (NAICS/SIC/UNSPSC) Certified Businesses
- Telephone Follow-Up (Live)
- Agency/Organization Letters
- Computer Generated Dated and Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com

VIRTUAL EVENTS FOR YOUR BUSINESS

2026

SBA 101: Introduction to SBA Programs Webinar
Tuesday, August 11, 2026, 10:00 am–11:00 am
Online
Main Sponsor(s): US Small Business Administration, Rhode Island District Office
Contact: Brian Hopkins, 401-528-4575, brian.hopkins@sba.gov
Fee: Free; registration required
This free workshop, presented by the Rhode Island District Office, is designed to help entrepreneurs understand the various SBA programs and services available to help them as they start, expand, grow, and recover their businesses. This overview presentation covers: Introduction to the SBA; SBA Resource Partner Network—Business Training and One-on-One Counseling; Selling to the Federal Government—SBA Contracting Certification Programs; Access to Capital—Loan and Surety Bond Programs; International Trade Assistance; Emergency Preparedness and Disaster Assistance Loans. Register online for the free workshop webinar at https://www.sba.gov/event/80673

Federal Contracting for Small Businesses Webinar
Tuesday, August 11, 2026, 12:00 pm–1:30 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: Irene Gonzalez, 208-334-1673, irene.gonzalez@sba.gov
Fee: Free; registration required
Learn the essentials of federal contracting for small businesses. This event will cover the basics of navigating the federal contracting process, as well as the various certifications available to help your small business succeed in the government marketplace. Certifications include: 8(a) Business Development Program, HUBZone Certification, Woman Owned Small Business (WOSB/EDWOSB), and Veteran Owned Small Business (VOSB). Don't miss this opportunity to gain valuable insights and resources to help your small business. Register at https://www.eventbrite.com/e/federal-contracting-basics-and-certifications-for-small-businesses-tickets-1977729664666

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar
Tuesday, August 18, 2026, 2:00 pm–4:00 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: Patrice Dozier, patrice.dozier@sba.gov
Fee: Free; registration required
SBA is creating a space for Woman-Owned Small Businesses, via WOSB certification! Are you a woman owner of a small business? The federal government's goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA's Woman-Owned Small Business (WOSB) program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions include an overview of the self-certification process, and a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register at https://www.eventbrite.com/e/woman-owned-small-business-wosb-certification-program-tickets-1986914049408

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