



SBDC Programs to Help Your Small Business

By Sarah Field

The government is full of acronyms, and sometimes it's difficult to know which ones are most applicable and relevant to your business. One acronym you definitely want to familiarize yourself with as a small business owner is "SBDC."

SBDC stands for Small Business Development Center. SBDCs provide a wide assortment of technical assistance and resources to small businesses and aspiring entrepreneurs. The primary focus of SBDCs? To foster local and regional economic development through job creation and retention. How does it happen? Through SBDCs' support of business growth, sustainability, and the enhanced creation of new business entities.

So what exactly is available to your business? SBDCs offer no-cost, one-on-one, long-term professional business advising, low-cost training, and other specialized services. The SBDC program is one of our nation's largest small business assistance programs within the federal government, made up of a unique mix of SBA federal funds, state and

local governments, and private sector resources. SBDCs are often hosted by leading universities and state economic development agencies, and are funded in part through a partnership with the Small Business Administration.

SBDCs serve all populations and many types of business owners, including women, minorities, and veterans—including reservists, active duty, disabled personnel, and those returning from deployment. They also assist personnel with disabilities, youth and encore entrepreneurs, and individuals in low- and moderate-income urban and rural areas. Your local SBDC can connect you with professional business advisors who can help your business navigate:

- Business plan development
- Manufacturing
- Financial packaging and lending
- Importing and Exporting
- Disaster recovery
- Procurement and contracting
- Market research
- Healthcare information



The best part? SBDCs frequently modify their available services based on client needs, local business trends, and individual business requirements. The centers constantly work to adjust services offered to meet the evolving needs of the hundreds

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Sub-Bid Requests

Railroad Construction Company, Inc.
RCC
Contractors Engineers
Est. 1928

NYCTA Above Grade Facility Hardening Contract #E-31683

Railroad Construction Company, Inc. is preparing a bid proposal for the NYCTA Above Grade Facility Hardening project consisting of flood mitigation / hardening measures at five fan plant locations in Brooklyn, Manhattan and Queens. The scope of work includes fortification of existing buildings, installation of new cladding and roofing mitigation systems, selective demolition, construction of new foundations, cast-in-place and precast concrete structures, steel framing and strengthening of existing structural elements. Quotes from DBE and non-DBE vendors, suppliers and subcontractors are being sought.

Bid Date: July 22, 2016
DBE Participation Goal: 17%

Railroad Construction Company, Inc. is seeking vendors, suppliers and subcontractors in the following categories:

• Aggregates	• Grouting	• Plumbing
• Construction Materials	• HVAC	• Restoration
• Contaminated Waste	• Landscaping	• Roofing
• Disposal	• Louvers and Vents	• Sealants / Waterproofing
• Demolition	• Masonry	• Structural Concrete and Reinforcement
• Doors and Hardware	• Materials Testing and Inspection	• Structural Steel and Misc. Metals
• Drainage	• Metal Decking	• Survey
• Electrical	• Painting and Coating	• Traffic Control
• Engineering	• Pest Control	• Trucking
• Environmental Consulting	• Photography	• Utilities
• Flood Control	• Precast Concrete	
• Glass / Glazing / Storefront		

For more information please contact Dale Errico at 973-413-1832 or Catherine Best at 973-413-1911
mwdbe@rccmail.net
Railroad Construction Company, Inc. is an EEO/AA Employer

SKANSKA
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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS/VENDORS

Design and Construction of Clifton Shop in Staten Island, New York
MTA New York City Transit Contract No. C-82004
Bid Date: July 12, 2016

Description of project:
This project consists of the design and construction of a new rail car maintenance shop, approximately 93,300 square feet, to replace the existing multiple building facilities currently in use. The existing buildings comprising the current maintenance shop located at 845 Bay Street are to be demolished in phases under this contract so that maintenance activities can continue throughout the period of construction. The new Clifton Shop facility shall include four maintenance tracks with overhead cranes, wheel truing machine, DC power stringer system, and other maintenance-related equipment. It shall also include auxiliary spaces on the first floor for utility rooms, machine shop, and a carpenter shop; offices on the partial mezzanine floor; administrative offices, area locker rooms, and other support areas on the second floor; a supply room, storage area, and related offices on the partial third floor; and HVAC equipment on the roof.

Subcontracting opportunities include, but are not limited to: Demolition, Utilities, Sidewalk, Fencing, Trackwork, Metals, Masonry, Drywall, Acoustical Ceilings, Doors, Roofing, Paint, Signs, Tile, Shop Equipment, Elevators, HVAC, Plumbing, Fire Protection, Electrical Work, Trailers, Photographs, etc.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com

George Harms Construction is seeking DBE vendors, suppliers, subcontractors

[Click for details](#)

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Is seeking DBE firms for Subcontract Opportunities
on the

NEW NY BRIDGE PROJECT

OWNER: NEW YORK STATE THRUWAY AUTHORITY
Located in Westchester & Rockland Counties, New York

Subcontract opportunities are primarily available for construction firms, however several support service opportunities also exist.

All interested firms, including DBEs, must register with TZC through the following website to be considered:

www.TappanZeeConstructors.com

TZC Vendor Database
All registered vendors will be added to the **TZC Vendor Database**, which TZC uses to seek DBE firms for every Subcontract Opportunity.

Technical Review Meetings
Please RSVP for **TZC State Police Facility Network Informational Meeting / Meet the Primes Event** | 1:30PM-3:30PM on July 20, 2016. *MW/DBE and non-MW/DBE vendors interested in attending must be registered for this event.*

Contact procurement@tzc-llc.com and RSVP by sending a note with your Company Name, attendees name(s), and telephone number via e-mail. Be sure to put "7/20/16 State Police Facility Event" in the Subject line.

Bonding, Lines of Credit, Insurance Support Services
TZC is willing to assist all DBE subcontractors and suppliers in obtaining access to bonds, lines of credit, and insurance. Please email your request for assistance to DBETeam@TZC-LLC.com.

Main Project Office: **555 White Plains Road, Suite 400 • Tarrytown, NY 10591**

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