

Volume 37, Edition 19E • July 7, 2021

Published by SBE, Inc. • DBE/MBE/SBE

Empire State Development MWBE Training

By Leslie McMillan

Small businesses in New York state have valuable access to information and assistance through Empire State Development (ESD), a state government agency with a mission "to promote a vigorous and growing state economy, encourage business investment and job creation, and support diverse, prosperous local economies across New York state through the efficient use of loans, grants, tax credits, real estate development, marketing, and other forms of assistance."

The ESD Division of Minority and Women's Business Development offers many resources that help to promote equality of economic opportunities for businesses owned by minorities and women (www.esd.ny.gov/doing-business-ny/mwbe).

This Small Business Exchange Northeast article is based directly on descriptions that you can find on the ESD website (www.esd.ny.gov). We encourage you to read this article for several pieces of relevant information, and also to visit the ESD website for more thorough explanations. You might be surprised by what you learn and how it could apply to your business development and growth—either in the near future or at a later time when you and your business are ready.

History of Empire State Development

Empire State Development's roots trace to the Division of Commerce, created by the state legislature in 1941, and the Urban Development Corporation, which the legislature created in 1968. Over the years, many departments and divisions were created to handle the challenges of the state. Then, in 1995, in an effort to reduce the size of government and improve efficiency, the operational efforts of the Department of Economic Development and the Urban Development Corporation were consolidated, doing business as the Empire State Development Corporation.

ESD has offices in Albany, Buffalo, New York City, and ten other regions throughout the state.

MWBE resources and training

Diversity is a key to business success in New York state—home to the highest minority and



woman-owned business (MWBE) utilization rate in the country. The Division of Minority and Women's Business Development has created a one-stop hub for everything you need to know about MWBE success in New York. How-to information includes:

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984

Click to read more







INVITATION TO BID FOR M/WBE AND SDVOB FIRMS TUTOR PERINI CORPORATION, AN EEO EMPLOYER

IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED M/WBE AND SDVOB SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS

Newark Liberty International Airport–Terminal A Redevelopment Program–Airside Utilities and Paving North–Partial Deconstruction of Terminal A Project in New Jersey Port Authority of NY and NJ Contract No: EWR-154.384 Bid Date: July 13, 2021

ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Friday, July 9, 2021. For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to solicitations@tutorperini.com or contact Jackie Cotto at 914-739-1908. Come and join our team!

SKANSKA

SKANSKA USA CIVIL IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS Replacement of Twelve Escalators

MTA Construction and Development Contract No. E-30436 Bid Date: July 16, 2021

The work to be performed under this contract consists of the replacement of twelve (12) existing escalators at various locations. The locations include the following: 53rd Street/Lexington Avenue Station; Intervale Avenue Station; Roosevelt Island Station; Bowling Green Station; High Street Station. **Many bidding opportunities are available:** electrical, communications, escalators, concrete, doors, hollow metal work, hardware, exterior wall panels, miscellaneous metals, structural steel, concrete repair, spall and crack repair, plumbing, mechanical, HVAC, sprinkler, hatches, cleaning, CPM, rodent control, lead paint removal, painting, PCB removal, hazardous remediation, tile, gypsum wall board, metal ceiling panel, architectural panels, concrete topping, anti-graffiti coating. If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Rosemary.Nagle@skanska.com • EOE/M/F/Vet/Disabled

OPPORTUNITIES

REGISTER NOW



GLXC IS WILLING TO ASSIST DBE SUBCONTRACTORS AND SUPPLIERS IN Obtaining access to bonds, lines of credit and insurance.

FOR REQUESTS OR ASSISTANCE: Alexandra.Cann@GLXConstruct.com





SBE OUTREACH SERVICES

With over 1.6 million businesses in our active database—the country's largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than three decades, we have served small businesses, prime contractors, and agencies—with proven results.

Advertisements

Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com

Fax, Email, and Postal Solicitations

Targeted mailings sent to businesses chosen according to your criteria

Live Call Center Follow-Up

Telephone follow-up calls using a script of five questions that you define

Computer Generated Reports

Complete documentation that will fit right into your proposal, along with a list of interested firms to contact

Special Services

Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534





INVITATION TO BID FOR DBE FIRMS AND NON-DBE TUTOR PERINI CORPORATION, AN EEO EMPLOYER IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED DBE SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS Portal North Bridge Project in Hudson City, New Jersey NJ TRANSIT Contract No: 20-083X Bid Date: August 12, 2021

ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Friday, August 6, 2021. For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to portalbridge@tutorperini.com or contact Jackie Cotto at 914-739-1908. Come and join our team!



SKANSKA TRAYLOR PNB JOINT VENTURE IS SOLICITING COST PROPOSALS FROM NEW JERSEY STATE CERTIFIED DBE SUBCONTRACTORS/VENDORS FOR THE

Portal North Bridge Project NJ TRANSIT/Amtrak Contract Bid Date: August 12, 2021

Description of project:

NJ TRANSIT, with the assistance of Amtrak, will construct, operate, and maintain a new Portal North Bridge and 2.44 miles of related railroad infrastructure. The project will address critical issues that have long plagued the Portal Bridge and provide the following benefits to the busiest section of railroad in North America by:

- 1. Eliminating the moveable span
- 2. Improving reliability
- Increasing train speeds
 Removing conflicts with maritime traffic

The project, a two-track replacement bridge—Portal North—will replace the existing, century-old Portal Bridge with a modern, high-level fixed span that does not open or close, eliminating the movable components and risk of malfunction. The new bridge will rise more than 50 feet over

the river and, including the approaches, will span nearly 2.5 miles of the Northeast Corridor.

Many DBE bidding opportunities are available:

Portable toilets, cleaning, survey, trailers, construction materials and supplies-PPE, small tools, lumber, traffic control, geotextile, hazardous and non-hazardous material, soil testing and sampling, testing, treatment and disposal of contaminated water, prefabricated vertical drains, demolition, clearing and grubbing, steel sheeting, cofferdams, marine work, soil erosion and sediment control, gabion walls, excavation, filling, compacting and grading, trucking, containers and dumpsters, haul and dispose, jacking, instrumentation and monitoring, steel H-piles, steel pipe piles, directional drilling, drilled shaft foundations, micropiles, vibration monitoring, trackwork, utilities (water/telephone/storm/electric), aerial structures drainage system, asphalt paving, concrete paving, site improvements, security fence, chain link fence, modular unit walls, asbestos abatement, beam guide rail, lead paint management, traffic signs, pavement stripes and markings, landscaping, topsoiling, fertilizing and seeding, concrete and rebar, cellular concrete fill, concrete repairs, steel-fabricate/furnish/install strip seal expansion joint assembly, elastomeric bearings, disc bearings, metal fabrications, metal stairs, cable railing system, handrails, steel grating, timber decking, composite decking, bridge fender system, fiberglass reinforced polymer walkway, waterproofing systems, painting of structural steel, bridge traveler platforms, standpipe system, electrical (conduits/ductbanks/switchgear/transformers/bridge and fender lighting system/ cathodic protection/traction power identification/overhead transmission system installation/ transmission monopole structures/fire detection and suppression/signal power distribution system).

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Rosemary.Nagle@skanska.com • EOE/M/F/Vet/Disabled

NORTHEAST EVENTS FOR YOUR BUSINESS





PPP Forgiveness Webinar Tuesday, July 20, 2021, 11:30 am-1:00 pm Online

Main Sponsor(s): US Small Business Administration Contact: Susan Mazza, 802-828-4422, susan mazza@sha.gov

susan.mazza@sba.gov Fee: Free; registration required

The SBA Vermont District Office hosts a free

can market your services or goods to the federal government? Register on line at https://www. eventbrite.com/e/how-to-sell-to-the-federalgovernment-tickets-21790713611 SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning correctly prior to attending the scheduled class.

Advertise in our digital





weekly webinar from 11:30 am to 1:00 pm Tuesdays to discuss Paycheck Protection Program forgiveness. Topics include criteria, the process, changes, and more. To access the webinar by phone, call 1-202-765-1264 and enter the code 986 011 495#. For more information, email susan.mazza@sba.gov. Webinar direct link (copy and paste link into browser address bar): http://ow.ly/uj2850DRyxt Located in the capital city of Montpelier, the SBA Vermont District Office provides financial services, consulting, and educational assistance to the small business community throughout the state.

Selling to the Federal Government Webinar Thursday, July 22, 2021, 1:00 pm-4:00 pm Online

Main Sponsor(s): US Small Business Administration Contact: George Tapia, 610-382-3086, george.tapia@sba.gov Fee: Free; registration required

Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business

SBA and SOS Monthly Webinar

Thursday, August 5, 2021, 9:00 am-11:00 am Online

Main Sponsor(s): US Small Business Administration, New Hampshire Secretary of State Corporation Division

Contact: Miguel Moralez, 603-225-1601, miguel.moralez@sba.gov

Fee: Free; registration required

Starting a new business? Looking for capital and finance options? Looking for general advice on starting or maintaining your business? Hear from representatives from the local SBA office and the New Hampshire Secretary of State Corporation Division. This workshop (currently held online during the pandemic) is offered on the first Thursday of every month. To join this free webinar, copy and paste the link below into your browser, then register for tickets for the date of your choice to receive the access code. https://www.eventbrite.com/e/monthlyworkshop-on-sba-programs-resources-at-sostickets-138501643143

CORPORATE OFFICE

795 Folsom Street, Floor 1 San Francisco, California 94107 sbe@sbeinc.com • www.sbeinc.com Tel 800-800-8534 Fax 415-778-6255 www.sbenortheast.com

Copyright © 2021 Small Business Exchange, Inc.