



MBDA and ESSENCE Empower Black Women

By MBDA Pressroom

Black women are leading the country in successful entrepreneurship ventures and ESSENCE is teaming up with the only federal government agency solely dedicated to serving the minority business community to take things to the next level.

The American Express State of Women-Owned Businesses Report recently listed black women as the fastest-growing group of entrepreneurs in the United States. ESSENCE is excited to announce a partnership with the Department of Commerce Minority Business Development Agency (MBDA) to help women make even greater strides as successful, self-employed businesswomen.

ESSENCE is a premiere lifestyle, fashion, and beauty magazine for African-American women. MBDA promotes the growth of minority-owned business through the mobilization and advancement of public and private sector programs, policy, and research.

A large part of ensuring the continued success of established and aspiring black women in the

entrepreneurship field is equipping them with the tools necessary to make it happen. In conjunction with their partnership with the ESSENCE brand, this year, the MBDA will bring their abundance of resources and expertise to the 2017 ESSENCE Festival, where attendees will have the opportunity to receive valuable information about establishing, running, and expanding successful businesses from key players across multiple industries.

The 2017 ESSENCE Festival will take place from June 30 through July 2 at the Mercedes-Benz Superdome in New Orleans.

“African American women are starting businesses at a phenomenal rate. MBDA believes the future of the US economy is tied to their ability to grow their businesses and create jobs for all Americans,” said Edith J. McCloud, acting national director of the Minority Business Development Agency. “Our partnership with ESSENCE will ensure that their audience of 21.2 million know that the US Department of Commerce is invested in their success.”

On a broader scale, the MBDA will join overall ESSENCE efforts to encourage an increased



presence of black women in the entrepreneurship field through their support of ESSENCE events and conferences related to domestic and international business development efforts, as well as its active role on the ESSENCE Entrepreneurial Advisory

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984

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Sub-Bid Requests

TAPPAN ZEE CONSTRUCTORS, LLC

TAPPAN ZEE CONSTRUCTORS, LLC

An Equal Opportunity Employer / Contractor

Is seeking DBE firms for Subcontract Opportunities on the

NEW NY BRIDGE PROJECT

OWNER: NEW YORK STATE THRUWAY AUTHORITY

Located in Westchester & Rockland Counties, New York

TZC Vendor Database
 Interested in working with TZC? DBE contractors interested in receiving information on upcoming opportunities are encouraged to register with TZC at www.TappanZeeConstructors.com.

All registered vendors will be added to the TZC Vendor Database, which TZC uses to seek DBE firms for every Subcontract Opportunity.

Bonding, Lines of Credit, Insurance Support Services
 TZC is willing to assist all DBE subcontractors and suppliers in obtaining access to bonds, lines of credit, and insurance. Please email your request for assistance to DBETeam@TZC-LLC.com.

Subcontract opportunities are primarily available for construction firms, however several support service opportunities also exist.

All interested firms, including DBEs, must register with TZC through the following website to be considered:

www.TappanZeeConstructors.com

Main Project Office:
555 White Plains Rd., Suite 400
Tarrytown NY 10591

George Harms Construction is seeking MWDBE vendors, suppliers, subcontractors

[Click for details](#)

SKANSKA
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IS SOLICITING BIDS FROM DBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE NEW YORK STATE UNIFIED CERTIFICATION PROGRAM
Robert Moses Causeway over Fire Island Inlet—Bridge Steel Repairs
 NYSDOT Contract No: D263406
 Bid Date: March 29, 2017

Subcontracting opportunities include but are not limited to Asbestos Abatement, Barrier, CPM Scheduling, Field Trailer, Haul and Dispose, Landscaping, Marine Boats, Marine Works, Miscellaneous Metals, MPT, Painting, Saw Cutting, Sealing, Striping, Surveying, and Testing. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc., john.papagiannakis@skanska.com

SKANSKA
 SKANSKA KOCH INC.

IS SOLICITING BIDS FROM DBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE NEW YORK STATE UNIFIED CERTIFICATION PROGRAM
Replacement of Bruckner Expressway over Westchester Creek (Unionport Bridge)
 NYCDOT Contract No: 84116BXBR008
 Bid Date: April 3, 2017

Subcontracting opportunities include but are not limited to Asbestos Abatement, Barrier, CPM Scheduling, Demolition, Drainage, Electrical, Fencing, Field Trailer, Haul and Dispose, Landscaping, Marine Boats, Marine Works, Miscellaneous Metals, MPT, Painting, Paving, Railings, Rebar, Saw Cutting, Sealing, Striping, Surveying, and Testing. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc., john.papagiannakis@skanska.com

SKANSKA
 SKANSKA USA CIVIL

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE SUBCONTRACTORS/VENDORS
North River WWTP Cogeneration and Electrification Project
 NYC Department of Environmental Protection Contract No. NR-38
 Bid Date: March 21, 2017

Description of project:
 The contract includes the installation of a cogeneration system of five cogenerating engines, heat recovery, exhaust treatment, noise reduction, and other auxiliary equipment that will supply combined heat and power to the WWTP. The city has preselected the equipment that will constitute the cogeneration system to be installed under this contract (the “pre-selected equipment”) and has entered into a supply and services contract with the designated supplier of such equipment. The contractor will be required upon notice to proceed to enter into a contract with the designated supplier for the purchase and performance of the pre-selected equipment. The contract also includes removal of (5) five main sewage pump combustion engines and drive systems, removal of (5) five multi-stage process air blowers, installation of (5) five three-megawatt generators, installation of new heat recovery and dissipation systems and associated equipment required for the cogeneration system, installation of (1) one new main sewage pump, piping and valves, and a complete pump power train (PPT) for each of the (6) six main sewage pumps. The PPT includes, at a minimum, electric motor, motor controller, shafting, speed reducers, and intermediate line shafting.

Subcontracting opportunities include, but are not limited to:
 Instrumentation, Mechanical, Demolition-Mechanical, Demolition-Structural, Demolition-Electrical, Demolition-Architectural, Pump Supply, Valve Supply Piping Supply, HVAC, Plumbing, Fire Suppression, Fire Alarm, Electrical, Switch Gear Supply, Concrete Surface Repair, Concrete Joint Repair, Concrete Crack Repair, Structural Concrete, Concrete Reinforcing, Container Services, Doors, Louvers, Flood Doors, Terrazzo Flooring, Concrete Topping, Flood Protection, CPM, Masonry, Miscellaneous Metals, Railings, Structural Steel, Fill Materials, Hauling and Disposal, Signs, Cleaning, System Integration, Material Testing, Operation and Maintenance Manuals.

If you are interested in bidding on this project, please contact Skanska’s Outreach Coordinator: Julia.Omanoff@skanska.com

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2017

Fee: Free; registration required
 Looking for new markets for your small business’ goods or services? Consider selling to the federal government. Learn how the federal government purchases. Understand the application process and benefits for these federal certification: Small Business; Small Disadvantaged Business; Woman Owned Small Business; Veteran and Service Disabled; 8(a) Business Development Program; HUBZone Program. Small business certifications are like professional certifications: they document a specific capability or status that will help you compete in the marketplace. Unlike permits and licenses, you do not need to obtain certifications to legally operate. However, in order to take advantage of business opportunities, such as government contracts, you may need to obtain some certifications.

Patents, Trademarks, and Copyrights
Wednesday, March 29, 2017, 9:00 am–11:00 am
Stony Brook Small Business Development Center, SBU R&D Park, RSS 146, Development Drive, Stony Brook, NY
Main Sponsor(s): Stony Brook Small Business Development Center
Contact: 631-632-9837, sbdc@stonybrook.edu
Fee: Free; registration required
 Are you a creator of new ways and new things? Have you been thinking of how to protect the innovations you’ve worked so hard to develop? Find helpful answers in this free event on Long Island. This presentation will define the differences between the various forms of intellectual property and explore the steps you should take to protect your unique ideas, guard against infringement by others, and avoid allegations of infringement against your company.

How to Become a Vendor for the US Department of Homeland Security
Thursday, March 23, 2017, 8:30 am–1:00 pm
Liberty Hall Corporate Center, 1085 Morris Avenue, Union, NJ
Main Sponsor(s): Union County EDC
Contact: Rogers Ramsey, 908-527-1166, ramsey@ucedc.com
Fee: Free; registration required
 This is a free program being offered by UCEDC, a nonprofit economic development corporation that is dedicated to helping New Jersey’s small business community. The Department of Homeland Security purchases a wide variety of goods and services and they are committed to small business participation in their acquisition. The department consists of many agencies: Customs and Border Protection, Citizenship and Immigration Services, Coast Guard, FEMA, Immigration and Customs Enforcement, Secret Service, and TSA. Don’t miss this opportunity to learn how to expand into a new market and grow your revenues at this FREE seminar.

Opening Doors to Federal Government Contracting
Wednesday, March 29, 2017, 9:00 am–11:00 am
Norwood Police/Fire Station, 137 North Main Street, Community Room, Norwood, MA
Main Sponsor(s): Small Business Administration, Town of Norwood Community Planning and Economic Development
Contact: Pauline Swanson, pauline.swanson@sba.gov

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